

Mergers & Acquisitions Discovery

Understand an unknown estate — fast.

You can't integrate — or value — an estate you can't see.

Acquisitions bring unfamiliar infrastructure, undocumented networks and different tooling. Integration and due diligence both depend on understanding it quickly and objectively.

uControl reveals the unknown estate.

uControl **Insights** rapidly and independently discovers the acquired environment, and uControl **Core** reconciles it into your model and reports it — giving integration teams and due diligence an objective picture in days.

Executive summary

Mergers & Acquisitions Discovery gives you fast, objective visibility of an unfamiliar estate. Insights discovers it independently — agentless, with passive flow for the parts you can't safely scan; Core reconciles and reports it.

Integration planning and due diligence get evidence, not the acquired organisation's own (often incomplete) documentation.

The business challenge

Acquired estates are opaque:

- Unfamiliar, undocumented infrastructure
- Different tooling and standards
- Networks and credentials you don't control
- Integration planned on incomplete information
- Due diligence relying on the seller's documentation

So integration over-runs and risk is under-estimated.

The uControl approach

uControl baselines fast. Insights discovers the acquired estate independently — agentless with passive flow where active scanning isn't possible; Core reconciles it into your model, surfaces gaps and reports the picture

for integration and due diligence.

How it works

Rapid independent discovery Insights

Insights discovers the unfamiliar estate agentlessly, with passive flow for networks you can't safely scan.

Reconcile into your model Core

Core reconciles the acquired estate into your model and de-duplicates against what you already run.

Gap & blind-spot exposure Core

Surface what's undocumented, unmanaged or unknown in the acquired environment.

Integration reporting Core

Report the estate for integration planning and due diligence.

Continuous during integration Insights

Insights keeps discovering as the estates merge, so nothing is missed.

Customer journey

1 Deploy

Stand up uControl against the acquired estate.

2 Discover

Insights rapidly and independently baselines it.

3 Reconcile

Core merges it into your model and finds gaps.

4 Report

Give integration and due diligence an objective picture.

5 Integrate

Keep discovering as the estates merge.

Key capabilities

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| ✓ Rapid independent discovery (Insights) | ✓ Passive flow for un-scannable networks (Insights) |
| ✓ Reconcile & de-duplicate (Core) | ✓ Gap & blind-spot exposure (Core) |
| ✓ Integration & due-diligence reporting (Core) | ✓ Continuous discovery during integration (Insights) |
| ✓ Agentless, credential-light | ✓ Hybrid & OT coverage |
| ✓ One combined model | |

Business benefits

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| ✓ Understand an unknown estate in days | ✓ Objective evidence for due diligence |
| ✓ De-risked, informed integration | ✓ Nothing missed as estates merge |
| ✓ One combined model of both organisations | ✓ Faster time to integration value |

Illustrative scenario

Post-acquisition integration — illustrative

An acquiring organisation inherited an estate with sparse documentation and unfamiliar networks.

uControl Insights rapidly discovered the acquired environment — using passive flow where scanning wasn't possible — and Core reconciled it into the parent's model, giving the integration team an objective baseline within days instead of months.

Frequently asked questions

How fast can we baseline an unfamiliar estate?

Insights establishes an operational baseline in hours to days — agentless and credential-light, with passive flow where active scanning isn't possible.

Can it merge with our existing model?

Yes — Core reconciles the acquired estate into your model and de-duplicates against what you already run.

Is it useful for due diligence?

Yes — it provides an objective, independent picture rather than relying on the seller's documentation.